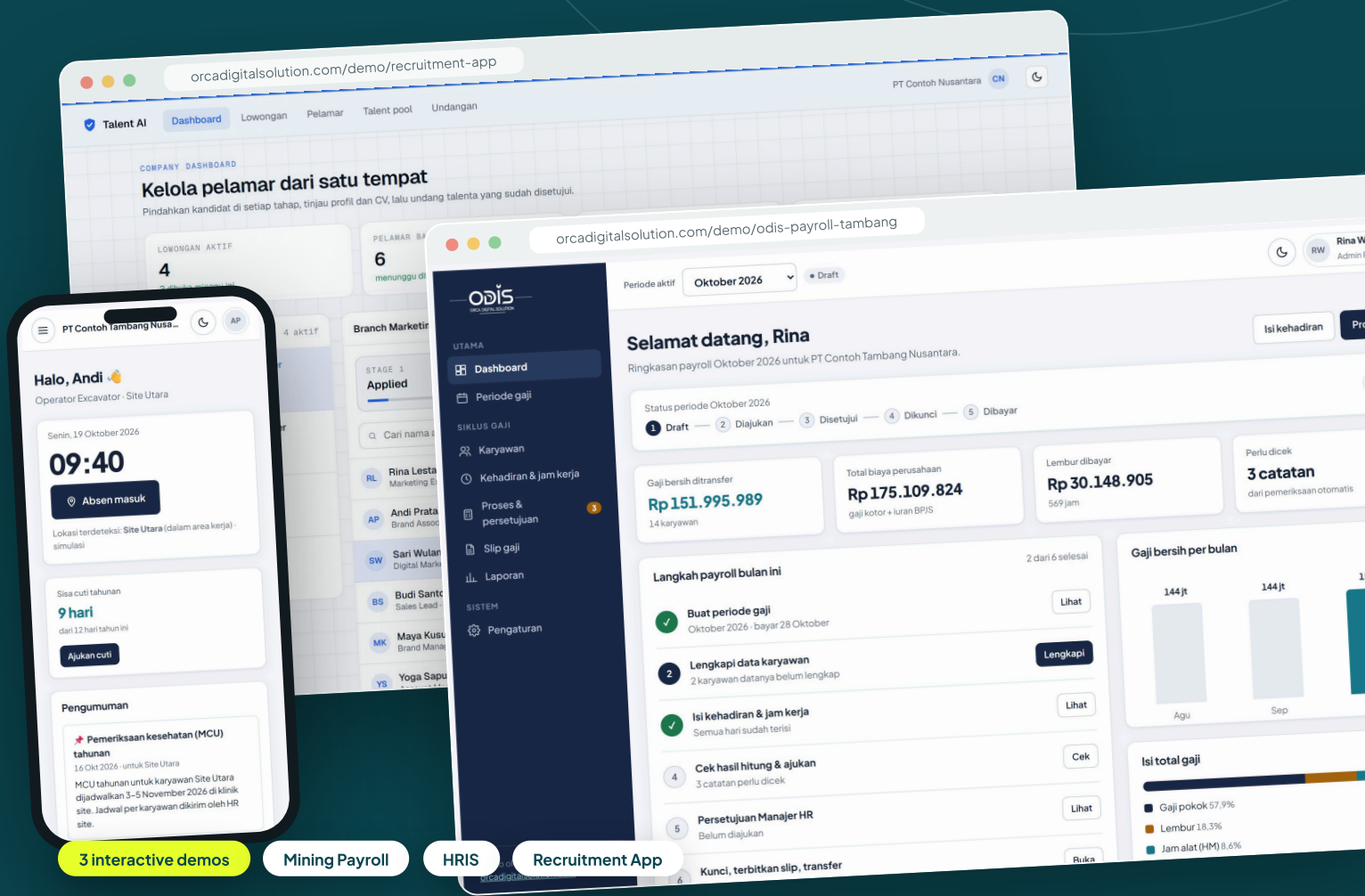
ODIS
ORCA DIGITAL SOLUTION

COMPANY PROFILE 2026

DIGITAL TRANSFORMATION PARTNER · BALIKPAPAN, INDONESIA

Digital systems your team actually uses.

Orca Digital Solution helps organizations design, build, and run digital solutions that are secure, fast, and scalable, from IT infrastructure and Microsoft 365 to web applications, HRIS, and payroll.



3 interactive demos | Mining Payroll | HRIS | Recruitment App

MICROSOFT 365 | HRIS & PAYROLL | RECRUITMENT APP | IT INFRASTRUCTURE | WEBSITES & APPS | IT TRAINING

ABOUT US

Technology that fits, and that teams adopt.

Orca Digital Solution is a technology company from Balikpapan, East Kalimantan, Indonesia, focused on modern digital solutions for business transformation. We are an integrated IT service provider (managed services) and a digital transformation partner that helps organizations design, build, and run technology environments that are secure, reliable, and adaptive.

Every business has its own character and operational challenges, so we never take a one-size-fits-all approach. We start from the processes you already run, then combine technical expertise, design, and business understanding, so the solution not only works well but is actually used by your team.

SERVICE FOCUS

Websites & applications, IT infrastructure, cloud, and security.

APPROACH

Scalable, secure, and tailored to each client's business processes.

SECTORS

Education, small business, mining, services, and government.

9
IT services from planning to operations

4
digital products ready to be tailored

145+
users in a single client Microsoft 365 environment

Free
initial consultation, no cost

What sets us apart

01

Free initial consultation

We listen to your needs first, then recommend solutions based on your business priorities.

02

Phased, priority-based solutions

Start with the smallest, highest-impact step. A prototype can be tried before you decide.

03

Support until your team is confident

Training, support, and further development after go-live.

TRUSTED BY

VISION, MISSION & VALUES

A clear direction, values we live by.

VISION

To be a trusted technology partner that supports sustainable digital transformation and strengthens business competitiveness for the future.

MISSION

01	Develop scalable, intelligent digital solutions.
02	Provide modern, secure services centered on user experience.
03	Automate business processes to improve clients' operational efficiency.
04	Be a long-term strategic partner for our clients.
05	Put quality, speed, and future-proof solutions first.

OUR VALUES

01

Integrity

Transparent, accountable, and protecting client trust in every decision.

02

Quality & speed

High work standards with agile, on-time delivery.

03

Innovation & professionalism

Always looking for new ways to improve, with clean and consistent execution.

04

Collaboration & data security

Working closely with clients while keeping their business data confidential.

SOLUTIONS BY SECTOR

Designed around how your organization works

Every sector has different challenges. We start from the processes you already run, then choose the technology with the most impact for the first step.

Education

CHALLENGE

Schools and course providers that want better-organized collaboration between teachers, staff, and students, and attendance without manual tallying.

RELEVANT SOLUTIONS

- Microsoft 365 for schools
- RFID attendance
- School websites
- Teacher & staff training

EXPERIENCE IN THIS SECTOR

SMAN 6 Balikpapan · SMKN 7 Balikpapan · Academy Bahasa Asing Balikpapan

Small & medium businesses

CHALLENGE

Businesses that want a professional online presence and tidier stock and administration without complex systems.

RELEVANT SOLUTIONS

- Websites & landing pages
- Data & Inventory
- Business email & documents

Mining

CHALLENGE

Site operations with employee data, equipment hours, and overtime that are complex and error-prone in spreadsheets.

RELEVANT SOLUTIONS

- Mining HRIS & payroll
- Site IT infrastructure
- Operations dashboards
- Microsoft 365 for office & field

EXPERIENCE IN THIS SECTOR

PT Tambang Meranti Mulia Sejahtera (145+ Microsoft 365 users)

Service companies & government

CHALLENGE

Teams that depend on coordination, documents, and fast service, and institutions that need real-time data.

RELEVANT SOLUTIONS

- Workflows & automation
- Internal web apps
- Managed IT services

EXPERIENCE IN THIS SECTOR

East Kalimantan Regional Police · Talent Acquisition International · Jaxapro · PT Alkon Best Mandiri

Not sure where to start?

Check your organization's digital readiness in 2 minutes. Answer 10 short questions and get an instant score, a strengths & gaps map, and 3 recommended first steps. Free (checker in Bahasa Indonesia).

Scan to start the check

SERVICES

From planning to day-to-day operations

End-to-end services for digital transformation: planning infrastructure, building systems, and keeping them secure and running.

IT infrastructure design & build

Robust networks, servers, and supporting systems ready to grow with your business.

Network & server · Virtualization · Monitoring

Infrastructure security

Protecting digital assets through measurable security policies, tools, and monitoring.

Hardening · Access control · Periodic audits

Cloud services

Modern collaboration, flexible data access, and resources that scale with your needs.

Cloud migration · Productivity tools · Cost optimization

Managed services

Day-to-day IT operations handled so systems stay stable, secure, and ready.

Incident handling · Patches & backups · SLAs & reports

Web design & development

Modern, responsive, easy-to-manage websites and landing pages.

Company profiles · Forms & WhatsApp · True to brand

End-to-end solutions

One partner from needs analysis and implementation to maintenance.

Analysis & design · System integration · Support

Hardware & software procurement

The right, compatible devices and licenses within budget.

Devices & servers · Software licenses · Integration

IT consulting

Aligning business needs with technology that is realistic to run.

IT roadmaps · Process reviews · Recommendations

IT training

Hands-on training so your team masters everyday tools and systems.

Platform workshops · Best practices · Tailored material

How we work

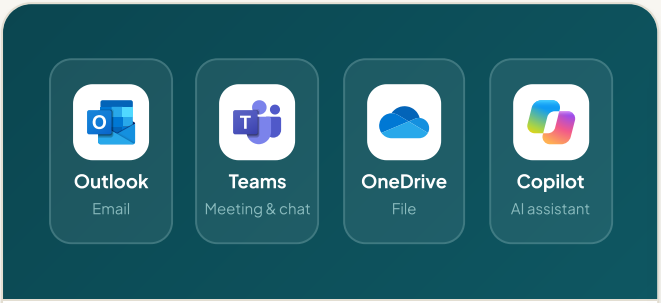
Phased, measurable, and supported

1. **Initial consultation** — A free discussion to understand your business goals and challenges.
2. **Needs analysis** — Mapping current processes and setting priorities.
3. **Solution design** — System design, flows, and a prototype you can try.
4. **Implementation** — Building, integrating, and migrating data.
5. **Ongoing support** — Team training, support, and further development.

PRODUCTS

Integrated digital solutions for business growth

Products designed to improve efficiency, productivity, and competitiveness, and customizable to your processes.



PRODUCTIVITY & COLLABORATION

Microsoft 365 Ecosystem

A cloud-based workplace connecting email, documents, meetings, and team collaboration in one secure environment.

- Microsoft 365 setup & migration
- Account management & access security
- Workflow integration with business apps

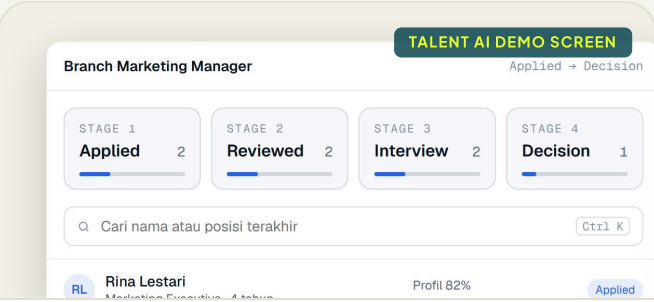


PEOPLE MANAGEMENT

HRIS & Payroll (ODIS)

An integrated system for employee data, attendance, leave, overtime, and payroll, so HR can work more strategically.

- Employee data & org structure
- Centralized attendance, leave, and overtime
- Payroll, BPJS, and PPh 21 income tax

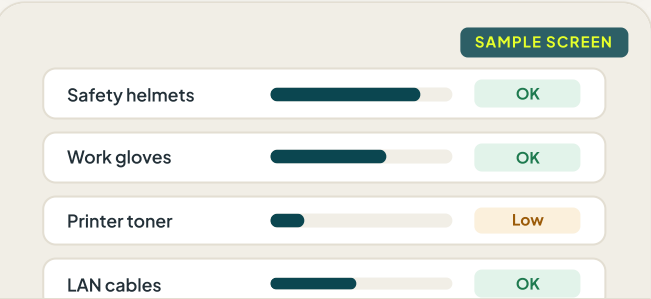


TALENT ACQUISITION

Recruitment App

Screen, assess, and manage candidates from many channels in one organized dashboard. Runs on the Talent AI platform, developed together with Talent Acquisition International.

- Applied, Reviewed, Interview, Decision pipeline
- Candidate profiles, CVs, and profile strength
- Invite approved talent



DATA & INVENTORY

Data & Inventory

Data and inventory management to track assets, stock, and key information in real time and in a structured way.

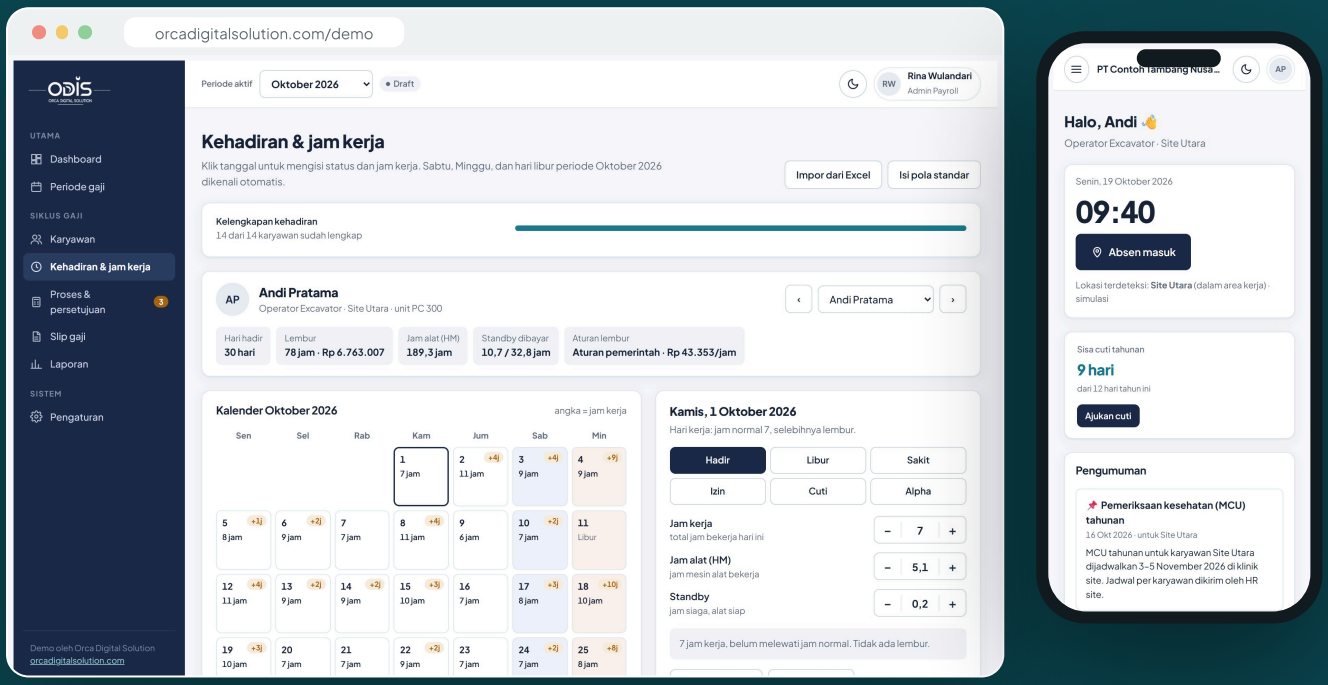
- Inventory and stock management
- Goods movement tracking
- Concise reports for decisions

Need a solution for a specific industry or process? Our products can be developed and customized to your business needs.

ODIS HRIS & PAYROLL

Built for complex operations, mining sites included.

ODIS brings employee data, attendance, leave, contracts, and payroll into one app. Employees submit requests from their phones, managers and HR approve in one click, and payroll is calculated automatically under company rules.



Actual ODIS demo app screens · all data is fictitious

ODIS Mining Payroll

- Automatic overtime from the work calendar
- Equipment hours (HM) and standby
- BPJS and PPh 21 (TER method)
- HR approval & period locking
- Digital payslips & employee portal
- Custom fields & pay components

ODIS HRIS

- Mobile clock-in with location
- Tiered leave, permits, sick leave & overtime
- Leave balance deducted automatically
- Reminders for contracts, licenses & medical checks
- Automatic org chart
- Custom employee fields

Try it now: no sign-up, no installation

All names and figures in the demos are fictitious. Demo interface in Bahasa Indonesia.

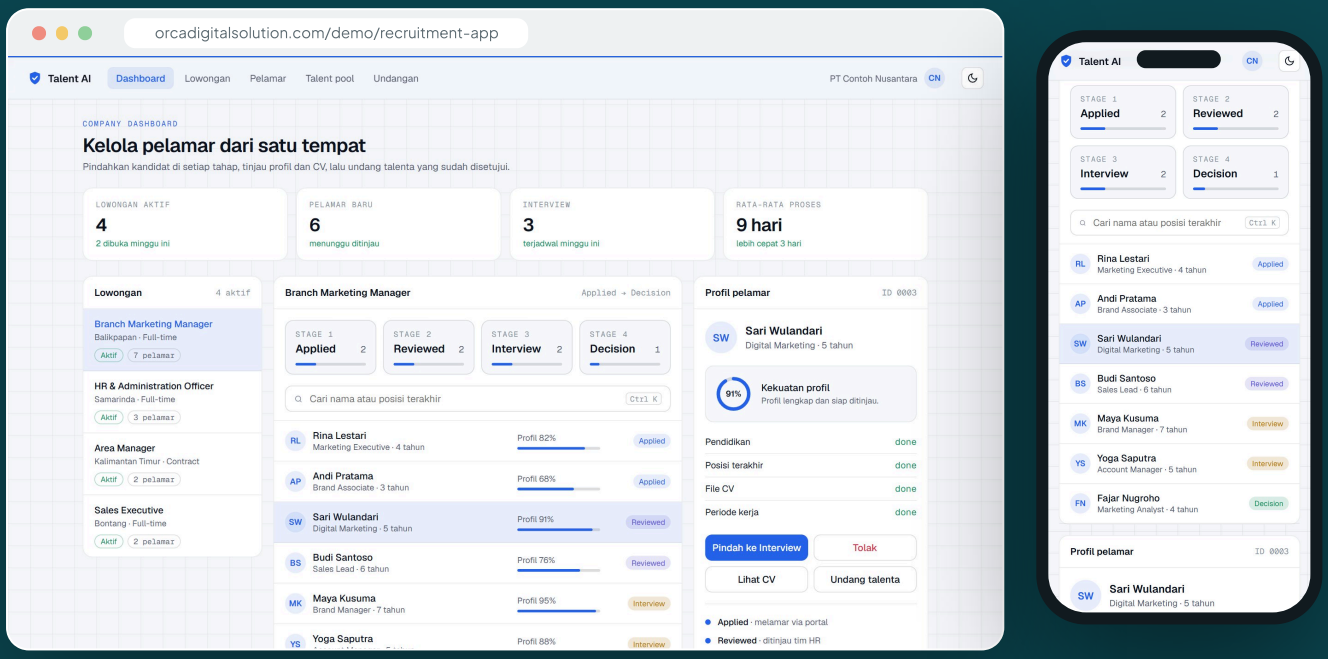
Mining Payroll demo

HRIS demo

RECRUITMENT APP · TALENT AI

Tidier hiring, from application to decision.

Recruitment App runs on the Talent AI platform, developed together with Talent Acquisition International. HR teams manage applicants in one dashboard, move candidates through each stage, and review profiles and CVs without separate spreadsheets.



Recruitment App demo screens · all data is fictitious

For HR teams & companies

- Applied, Reviewed, Interview, Decision pipeline
- Applicant list for every vacancy
- Candidate profiles, CVs, and profile strength
- Stage history for each candidate
- Invite approved talent
- Quick applicant search

For candidates on the Talent AI portal

- Search vacancies from many companies
- Track application status at every stage
- See which profile details are missing
- Receive invitations to apply
- Companies verified by an admin
- Vacancies across many provinces

Try it now: no sign-up, no installation

All names and figures in the demo are fictitious. Demo interface in Bahasa Indonesia.

Recruitment App demo

Talent AI portal

CASE STUDIES

Real work for real organizations

From a Microsoft 365 environment for more than 145 users and a government finance system to a nationwide job portal.

LARGEST MICROSOFT 365 PROJECT

145+

Microsoft 365 users

MINING · PT TAMBANG MERANTI MULIA SEJAHTERA

Microsoft 365 environment for a mining company

Orca's largest Microsoft 365 project: more than 145 users in the office and in the field working on one communication and document platform.

SCOPE OF WORK

- ✓ Accounts and access rights set up for more than 145 users
- ✓ Company email on Outlook
- ✓ Team communication and online meetings in Microsoft Teams
- ✓ Shared document editing and storage with Office for the web and the cloud

RESULT

All employees, in the office and in the field, use one work environment with centrally managed accounts.

GOVERNMENT

Real-time finance system

East Kalimantan Regional Police

SIMONPARTI: real-time budget execution monitoring

- ✓ Web-based finance ERP application
- ✓ Dedicated personnel login with access security
- ✓ Browser access with no installation

RESULT

Budget execution can be monitored directly from one central system.

PRIVATE SECTOR

Nationwide job portal

Talent Acquisition International

Job portal for vacancies across many provinces

- ✓ Job search with job type & work mode filters
- ✓ Fresh Graduate, Internship, and Urgent labels
- ✓ Company profiles, user accounts, and an HR blog

RESULT

Job seekers find vacancies from Kalimantan, Sulawesi, Sumatra, to Bali and Nusa Tenggara in one portal.

EDUCATION

Software + hardware

SMA Negeri 6 Balikpapan

RFID attendance and a Microsoft 365 digital school

- ✓ RFID card-based attendance application
- ✓ Supplied and installed the RFID hardware
- ✓ Microsoft 365 for the school & user support

RESULT

Attendance is recorded automatically; school communication, assignments, and documents run on one platform.

11

clients & partners we have worked with

5

sectors: mining, government, private, education, community

145+

Microsoft 365 users in a single client environment

CLIENTS & PROJECTS

Trusted across sectors

Working with private companies, government institutions, schools, and communities.

PT Alkon Best Mandiri — ±20 users · 2 cities

Microsoft 365 for an OHS training & certification provider

Teams in Balikpapan and Jakarta work on the same platform with centrally managed accounts.

PT Jayantaka Nexa Prospera (Jaxapro) — Website + Microsoft 365

Website and work environment for a licensing & law firm

Prospects understand the services and request a consultation from the website; the team works in Microsoft 365.

Academy Bahasa Asing Balikpapan — ±20 users

Microsoft 365 for a campus environment

Academic communication and campus administration run on one platform with official institutional accounts.

PT Meranti Sarana Niaga — ±20 users

Microsoft 365 environment for a trading company

The team works with official company email and documents neatly stored in the cloud.

Nara Maritim Indonesia — ±20 users

Professional email & Office 365 for a maritime company

Business communication uses official company email, and documents are managed in the cloud.

Niat Baik Community Balikpapan — Training · HR · Website

Training, HR, and website collaboration for a community

An ongoing collaboration: training, HR support, a website, Microsoft 365, and the "AI for Professional" webinar with NiatBaik, Talent Acquisition International, and Orca Digital Solution.

SMK Negeri 7 Balikpapan — Student training

School digitalization training for students

Students gain digital skills relevant to industry needs.

Full details of every project are on our website

orcadigitalsolution.com/#klien

TRUSTED BY

- PT Tambang Meranti Mulia Sejahtera
- East Kalimantan Regional Police
- Talent Acquisition International
- SMA Negeri 6 Balikpapan
- PT Alkon Best Mandiri
- PT Jayantaka Nexa Prospera (Jaxapro)
- Academy Bahasa Asing Balikpapan
- PT Meranti Sarana Niaga
- Nara Maritim Indonesia
- Niat Baik Community Balikpapan
- SMK Negeri 7 Balikpapan

TEAM

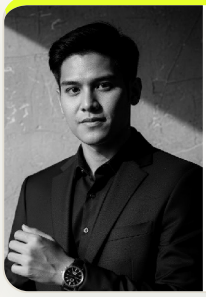
Orca Digital's executives and specialists

A lean, collaborative structure: we move fast, stay measured, and focus on results in every project.

BOARD & LEADERSHIP



Muhammad Akil
Commissioner / Chairman of the Board



Arga Aquarbuana
Chief Executive Officer (CEO)



Brian Pradifta Hubet
Strategic Investor & Growth Partner

DIVISION HEADS



Reylanda Aran Apriza
Project Manager / Head of Operations



Alvian Noor
Commercial Manager

SPECIALISTS



01
Alfian Pabannu
Full Stack Developer



02
Nahdiah Asrani
IT Consultant



03
Yudha Pratama
Social Media Manager



04
Sakinah
Finance, Accounting & Tax Specialist

FOUNDATION

Founding Advisors

Supporting Orca **since before it was founded**, guiding brand strategy, business transformation, and ERP systems.



Deny Suryana
Brand & Communication Advisor



Ratna Novianti
Business Transformation Advisor



Citra Fitriani
ERP & Business Process Advisor

LEGAL & DATA SECURITY

A clear foundation, protected data

We operate as a registered business entity and treat our clients' and their employees' data under personal data protection principles.

Company legal information

LEGAL NAME
CV Orca Digital Solution

ENTITY TYPE
Limited partnership (CV)

BUSINESS ID (NIB)
2204260073115

TAX ID (NPWP)
1000 0000 0927 1119

ADDRESS
Jl. Agung Tunggal RT.14 No.07, Kel. Damai, South Balikpapan, East Kalimantan, Indonesia

WORKING LANGUAGES
English & Bahasa Indonesia

Copies of legal documents are available on request for procurement and tender purposes.

Data security principles

Aligned with Indonesia's PDP Law
Our privacy policy refers to Law No. 27 of 2022 on Personal Data Protection.

Role-based access
The systems we build use role-based permissions, so each user only sees the data they are authorized to see.

Hardened infrastructure
Server & network hardening, access & identity control, and periodic security audits.

Data used only for its purpose
Data is never sold and is used only for the engagement. Clients may request corrections or deletion.

Insights from the field

Practical guides on payroll, Microsoft 365, school digitalization, and AI at work (articles in Bahasa Indonesia).

Read all articles

PAYROLL & HR

7 Risks of Calculating Mining Payroll in Excel, and How to Reduce Them

4 min read

EDUCATION

Microsoft 365 for Schools: A Getting-Started Guide for Principals and Operators

2 min read

MICROSOFT 365

Email on Your Own Domain: Why It Matters and How to Start

2 min read

GET STARTED

Ready to discuss your digital needs?

Tell us about your business challenges and goals. The Orca team will shape a realistic, phased technical approach, starting with the smallest step that makes the biggest difference.

- Free initial consultation
- Solution recommendations based on business priorities
- Suitable for small businesses, education, and growing companies

Book a consultation
Microsoft Teams video call

Muhammad Akil
WhatsApp · +62 822 5393 0949

Arga Aquarbuana
WhatsApp · +62 812 3007 7704

Office location
Open in Google Maps

creative.business@orcadigitalsolution.com

www.orcadigitalsolution.com/en

@orca.digitalsolution

Jl. Agung Tunggal RT.14 No.07, Kel. Damai, South Balikpapan, East Kalimantan, Indonesia

Already a client?
Our client help center offers Microsoft 365, OneDrive, and Teams guides (in Bahasa Indonesia) and a service issue form. Click the Help button at the bottom right of orcadigitalsolution.com.